

NFP Connect
Introduction to
the Digital
Marketplace

InsurCheice<sup>™</sup>

powered by **NFP** 

# InsurCh&ice™ powered by **®NFP**

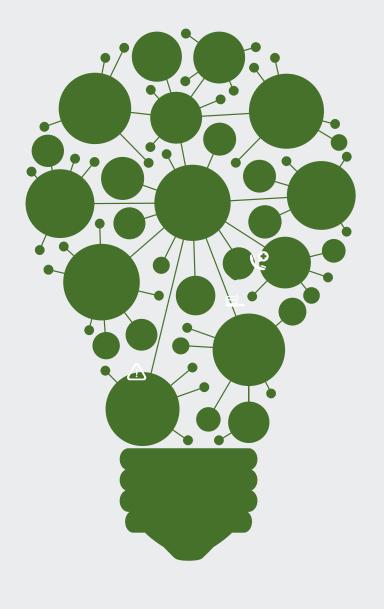
A **Digital Marketplace** For Individuals and Small Businesses

simple

personal

experience-based

digital







#### I've heard the name InsurChoice. What exactly is it?

InsurChoice (IC) is NFP's Voluntary Personal Insurance Program that is offered to employees/members of a particular organization or company. Actually, the program gives these folks the opportunity to purchase multiple personal insurance products through NFP.

#### Is this program like other Affinity Programs?

Not exactly. InsurChoice is NFP's Voluntary Personal Digital Marketplace. We bring in over 10 of our top-rated insurance carriers directly to the employee. This gives the best rate available and allows us to customize insurance policies specific to their individual needs. Another important item to note is there are NO COSTS if someone just wants to explore and check out the products they're interested in. In the event that individual decides to purchase a product or policy is the only time when there is a cost involved. This program is NOT payroll deducted so the billing is set up directly with the individual offering multiple convenient payment options for them to choose from. This leaves little to no admin work.

#### Are there discounts available?

The program offers multiple insurance discounts up 40% including, AAA, Advanced Quote, Multi-Policy, Safe Driver, Accident forgiveness and many more. Most of the carriers we work with also offer Telematics or User Based Insurance. This discount allows individuals to simply enroll in the program and drive and start saving. The rate is based on the individuals driving habits over a 90-day period. The average savings for new participants is over \$600/year!

#### What states do you write in?

The program is a trademarked and licensed to do business in all 50 states. We have groups that have employees all over the country!

#### How is the program supported?

Through NFP offices as well as our carrier partnerships.

#### Ok, so now that we have a better understanding of what InsurChoice is, how does it all work and how do we get enrolled in the program?

That's a great question and we like to hear that! Most organizations that become aware of the program want to enroll. Typically, we set up a call with the group and go over the process and answer any questions they might have. Unlike other Affinity programs, the NFP InsurChoice team will not directly solicit the group. During the call, the group will pre-determine how they want to distribute and communicate the info to the members. We set you're your organization up with marketing material as well as a unique hyperlink specific to your organization where it can be imbedded on emails, benefits enrollment pages, intranet, etc. This provides a complete digital experience for the individual as well as ongoing dialogue with a licensed NFP representative to answer questions and collect information to be able to provide quote. There are no fees to the organization for the set up of the hyperlinked/branded site. This is how most of the individuals access the program. It also allows us to track where or what group the activity is coming from.

#### When can we get started?

Whenever you'd like; this program is available to your organization throughout the year. There isn't a term length of the contract and you can opt out of the program at any time. So, it is completely up to when you'd like to ramp up your overall employee/member experience.



## Why **InsurChoice**?

# Best of Both Worlds – next gen tech and product expertise



InsurChoice provides a unique one-stop digital marketplace that offers choice, is 100% portable, and is accessible 24/7/365.



NFP is the 5th largest benefits broker by global revenue - *Business Insurance* 



InsurChoice is administered on a platform that requires zero cost – so there are zero fees to participate!



NFP is the 9th largest commercial lines agency by P&C commercial lines revenue - *Insurance Journal* 



InsurChoice products are all directly billed to the individual resulting in no administrative work.



Native maintains expertise in Captives and Alternative Risk



## A growing menu of products to match an individuals **personal needs**...

Auto insurance

Home insurance

Renters insurance

Home Warranty

Security Deposit Insurance

Rent Guarantee

Medicare Advantage

Accident Insurance

Critical Illness Insurance

Cancer Insurance

Trip Cancellation

Pet Insurance

Identity Theft

Mental Health

Advocacy and Transparency

Virtual Healthcare

Retail & Mail Order Pharmacy Discounts

Physician & Hospital Discounts

Dental/Vision Discounts

Alternative Medicine

Vitamins

Caregiver Support

Roadside Assistance

Global Travel Assistance

Financial Wellness

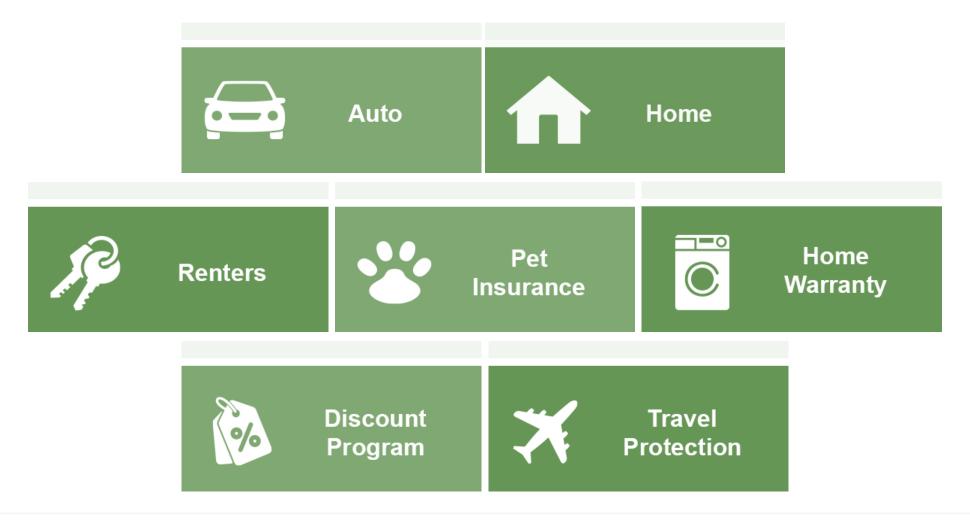
Tax Hotline

Travel Discounts



## Main Menu

## Our core offering of products.





## Additional Marketplace Products

You can add as many of these products as you'd like to the main menu in the initial launch or whenever you'd like.





\*Products available by the end of Q1 2022 and may vary



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## Auto Insurance

Tell us about yourself and your vehicle! After answering a few questions we'll be able to provide you with the proper coverage and compare the top leading insurance carriers offering multiple quotes with all of the discounts possibly available to you!

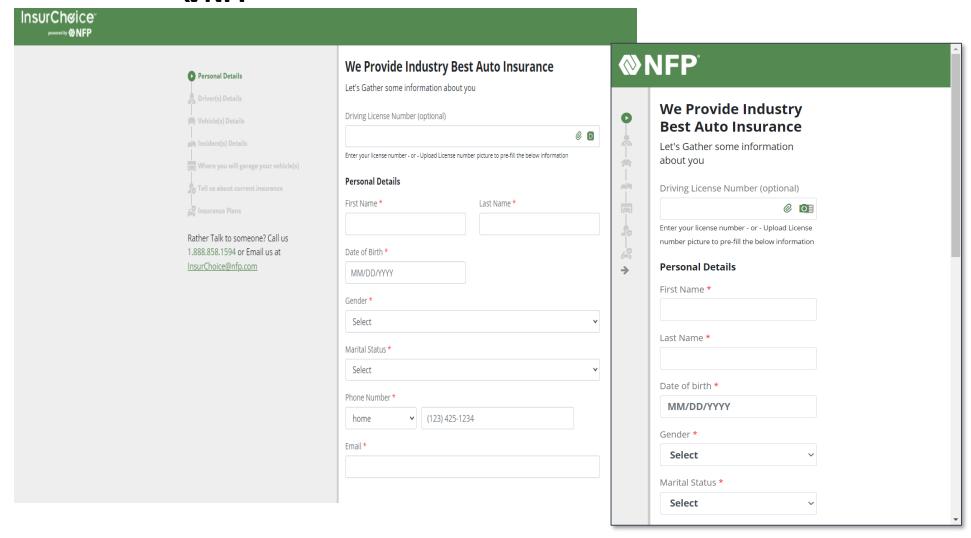
**Quote Me** 





## **InsurCheice**

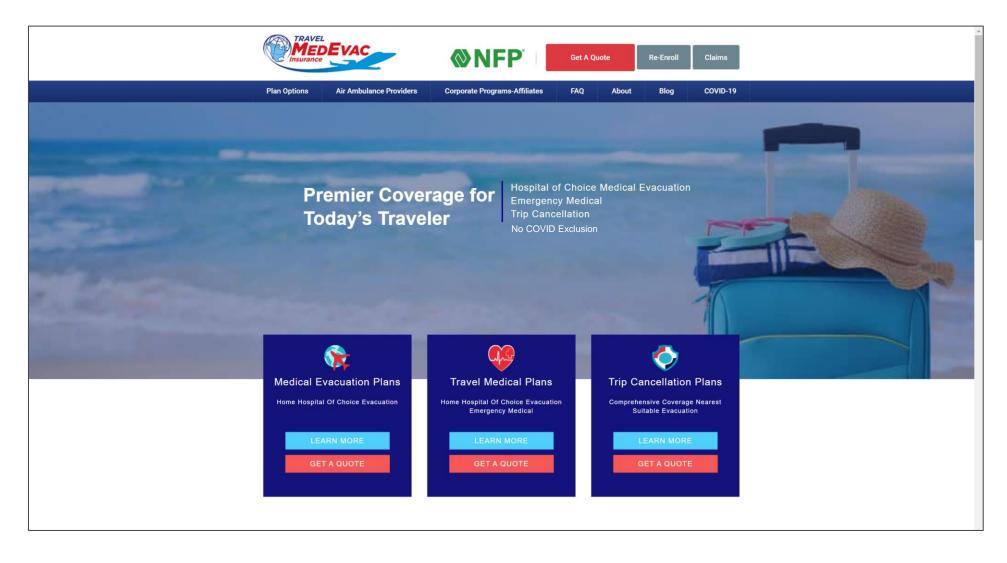
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### Discount Marketplace



Featured

Shop By Category ∨





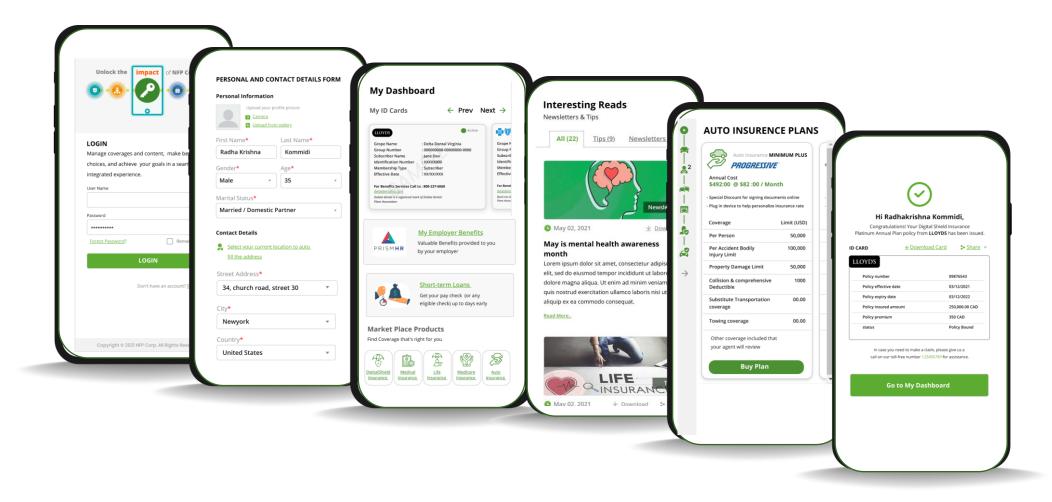


From: NFP Connect < No-Reply@nfp.com> Sent: Monday, July 19, 2021 11:05 AM To: PC NonSso 07202021@yopmail.com.ga.nfp.com Cc: GroupBenefits\_DevQATeam < GroupBenefits DevQATeam@nfp.onmicrosoft.com > Subject: Connect Individual - New user account created New user account created Dear Panchali C, Congratulations and thank you for purchasing a policy through NFP! Below is your username and temporary password. Username: @PC\_NonSso\_07202021@yopmail.com Temporary Password: 634dc1 Please click the link below to create your password and sign in to your online account. This will allow you easy access to all of your policy information purchased through NFP! Connect Individual Portal



## NFP Connect Individual User Experience

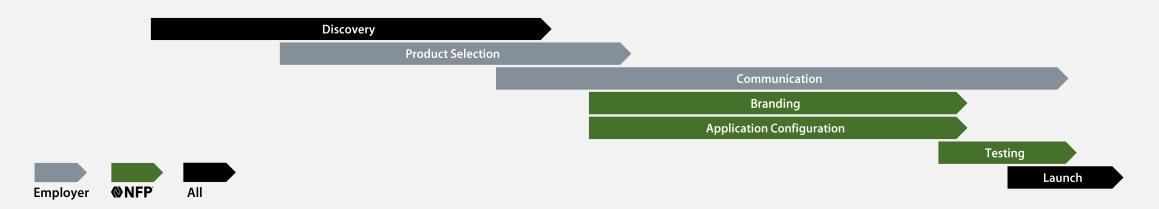






# Stages to Launch

## We'll work together through a 30-45 day launch plan.



## **Stages to Launch**



#### Product

Build product mix to be offered and identify any state/product restrictions or key markets.



#### Communication

Develop communication strategy with partner (landing page, email blast, etc.)



### Branding

Configuration of Landing Page and Product Pages to match Partner requests.





