

Pay-As-They-Stay

Reduce Your Insurance Costs ASAP.

Now more than ever, the hospitality industry needs relief. With Pay-As-They-Stay, your General Liability and Liquor Liability premiums are based on actual activity.

Conserve Cash During Disruption

Paying fixed monthly insurance premiums based on last years sales can be painful in a tough market. Now you can pay based on current actual occupancy and liquor sales.

- **Protect Cash Reserves**
Payments can be charged to a credit card
- **Terminate Fixed Payments**
Payments are based on current actual room and alcohol sales
- **Improve Cash Flow Management**
No more over-paying, freeing up vital cash flow

Similar to Heartland's PAY-AS-YOU-GO Work Comp program, and with all the same benefits:

- **Highly Competitive Pricing**
- **Top-rated Insurance Coverage**
We work with the best carriers
- **Keep Your Insurance Agent**
They'll get full commission
- **Easy to Implement**
Integrates with most property management systems, self reporting is also an option

Developed to address natural seasonal fluctuations, as well as unforeseen events, this program is ideally suited for any well-designed insurance program.

Pay-As-They-Stay is administered by Bikelane Solutions, a leader in hospitality insurance. Ralph Lee of Bikelane will be happy to show you how you can quickly start reducing your insurance expense.

Heartland



In partnership with your insurance agent

www.bikelanesolutions.com

c. 973-727-3393 o. 877-444-2620

e. ralph@bikelanesolutions.com