

2018

New York City

Legislative Breakfast

April 13, 2018

co-sponsored by:



THE KEY TO NEW YORK CITY HOSPITALITY



New York State
HOSPITALITY
& TOURISM
Association

LEGISLATIVE

Roundtable Breakfast

New York City
Legislative Roundtable Breakfast



MARRIOTT MARQUIS
NEW YORK

April 13, 2018

9:00 - 10:30 a.m.

Program

9-9:45am

Registration & Breakfast Buffet

9:45-10:30am

Welcome

Introduction of State Leaders & Presentation of State Issues

Mark Dorr, *President, New York State Hospitality & Tourism Association*

Introduction of Local Leaders & Presentation of NYC Issues

Vijay Dandapani, *President & CEO, Hotel Association of New York City*

Roundtable Discussion

A special thank you to NYSH&TA's

2018 Legislative Sponsor

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Statewide Issues

Matching Grants Funding:

The Final Enacted Budget included \$4,408,000 for Tourism Matching Grants, a \$593,000 increase over the Governor's Executive Budget Proposal. While this increase is slightly smaller than last year's Budget, NYSH&TA is pleased with the result in a tough fiscal year. The Tourism Matching Grant program is a local assistance program that is utilized by the county and regional tourism entities to work in conjunction for advertising, research, promotion and tourism marketing programs.

Other Budget Funding:

- Taste New York - \$1,100,000
- Market New York - \$10,300,000
- I Love NY - \$2,500,000
- Round 8 of the REDC - \$150,000,000

Upstate Short-Term Rental Legislation:

Legislation would place safety requirements on short-term rentals, require registration with New York State, require the collection of sales and occupancy taxes, and would ensure that the statutory and regulatory framework already existing in New York City remains fully intact.

Hotel Liquor License:

As part of his Executive Budget Proposal, Governor Cuomo included language that would change the definition of a hotel under the NYS Alcoholic Beverage Control Law to eliminate the requirement for hotels to have a restaurant in the building of a hotel. This proposal would allow hotels with just a "market" or "suite shop" in the lobby to obtain a hotel liquor license in New York. NYSH&TA worked continuously throughout the Budget process toward the inclusion of this language, but unfortunately, the language was not included in the Final Enacted Budget. We would like to thank those members in the Buffalo and Rochester Regions who participated in a grassroots effort to push their Assemblymembers toward the inclusion of this language. While we are disappointed in the result, we are already working to fix this issue legislatively. We have had ongoing discussions on a solution with both houses of the Legislature, and are hopeful that we can come to a resolution this year.

Tipped Wage Credit Hearing

The Department of Labor is holding a series of public hearings to examine industries and evaluate the possibility of ending minimum wage tip credits in New York. NYSH&TA will be participating in the hearing process and will defend the use of the tip credit in New York's tourism industry.

*Issues from Hotel Association of New York City***Hotel Association of New York City (HANYC)**

Serving the Hotel Industry since 1878, the Hotel Association of New York City, Inc. is one of the oldest professional trade associations in the nation. Its founders' mission was to establish an association that would serve as the voice of the hotel industry, supporting its members with the highest standard of services and best available resources. Today the Hotel Association of New York City:

- Boasts more than 280 of the finest hotels in New York City
- Represents more than 80,000 rooms and approximately 50,000 employees
- Is an internationally recognized leader in New York City's \$5 billion tourism industry

Fines For Listing Illegal Hotels

HANYC has been working with the Office of Special Enforcement (OSE) in the Mayor's office to ramp up enforcement.

Real Property Taxes

NYC has seen a dramatic increase on average for all hotels in RPT over the past 10 years. HANYC has been working with the Department of Finance to seek relief in the transitional assessment process used by DOF by requesting a trending down of revenue to arrive at a **lower increase** in RPT.

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WOTC savings, electronic onboarding and text to apply are great ways to hire smarter and grow your business.